

Finance/Tax

Tax Talk for REALTORS®
Foreclosures & Short Sales
Investments: Turning the Key to Wealth™
The Good, The Bad, and The Taxable™
APR, LTV, and GFE: What Does it All Mean to Me?™
10 Critical Rules, Reforms, and New Realities
New Financing Realities

Marketing/Business Planning

What's Your DNA? Discover your Distinct Natural Ability™
Systems Keep You Sane™
Business Planning: Your Road Map to Success™
Your Turn to Drive: Grab the Keys to Personal Promotion™
A Thousand Things Went Right Today!™
Marketing Outreach Program

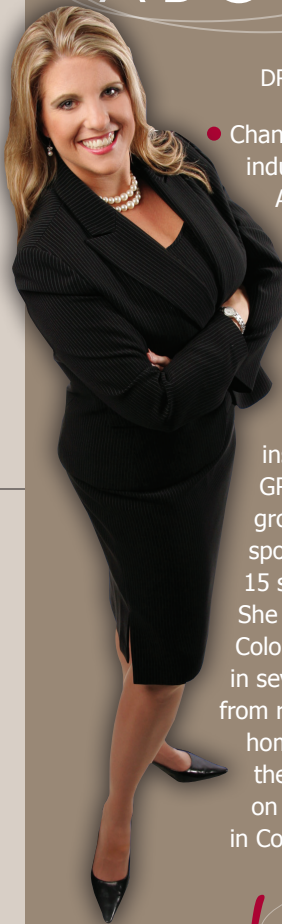
Designations/Certifications

GRI (finance, taxation, investment, business planning, construction)
CRS
CRS Electives: Going Green
ABR Core Course
ABR Electives: Short Sales & Foreclosures, Innovative Marketing, New Home Sales, Effective Negotiating
CNE (Certified Negotiation Expert)
At Home With Diversity: One America
GREEN Core Course and Residential Elective

ABOUT

Chandra

DREI, MBA, CNE, ABR, CRS, GRI, GREEN



- Chandra grew up around the real estate industry and became licensed in 1997. After completing a Master's Degree in Business Administration in 2000, she became a professional instructor and earned the prestigious DREI (Distinguished Real Estate Instructor) in 2008.

In addition to being a CRS instructor, Chandra also teaches GRI and ABR courses for real estate groups across the nation. She has spoken professionally in more than 15 states in the last two years alone. She is the managing broker/owner of Colorado Mesa Realty, LLC, is successful in several aspects of real estate — from residential resale to building new homes — and has been recognized as the designer and creative consultant on three award-winning Parade Homes in Colorado Springs.

"She's articulate, **knowledgeable**, and is able to make even the toughest subjects interesting. Our members are not easily impressed . . . or pleased. At the last event, however, Chandra spoke to approximately 600 REALTORS®, and I didn't receive anything but compliments!"

Pug Scoville, Director of Communications & Education, Tennessee Association of REALTORS®

"Chandra Hall's course 'New Financing Realities for a New Market' was outstanding. She took a difficult subject and made it **simple & easy** to understand!! Kudos to Chandra for excellent teaching."

Richard Mendenhall, Past President National Association of REALTORS®

Chandra Hall
SEM INARS

BOOKINGS:

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